Delaware Manufactured Home Relocation Authority Financial Summary – Cash Basis OCTOBER 2022

Revenues

The Delaware Manufactured Home Relocation Authority (The Authority) has a Trust Fund administered by the Delaware Division of Revenue. As shown on page 3, assessments collected during October 2022 totaled \$230,801.09; arbitration fees collected were zero and interested posted to the Trust Fund totaled zero.

For the fiscal year, assessments collected totaled \$499,700.62; arbitration fees collected were zero; and interest received totaled were zero (page 4).

Since inception on April 1, 2004, the Authority has collected assessments totaling \$17,262,192.45; total interest received is \$1,148,356.77; arbitration fees collected of \$8,166.98 and total special collections are \$8,050.00 (page 5).

Expenditures

During the month of October 2022 the Authority paid \$79,600.00 in relocation assistance; \$10,177.06 in personnel costs; \$1,913.98 in occupancy costs; and \$12,608.94 in general and administrative costs (page 3).

For the fiscal year, the Authority paid \$175,497.00 in relocation assistance; \$46,959.67 in personnel costs; \$8,585.96 in occupancy costs; and \$62,386.63 in general and administrative costs (page 4). The Authority has paid \$5,929.14 in capital expenditures and \$1,750 in security deposits (\$1,500 to Keller Williams Realty and \$250 to City of Dover for electric usage which will be returned after 4 years).

Since inception on April 1, 2004, the Authority has paid \$3,070,512.44 in relocation costs; \$852,530.04 in personnel costs; \$154,365.36 in occupancy costs; and \$1,977,068.11 in general and administrative costs (page 5).

2022 Compliance Investigation Costs are \$5,022.64 (page 6).

2022 Arbitrator expenses are \$52,856.70 (page 7).

Net Position - Cash Basis - as of October 31, 2022:

Trust Fund - \$12,341,998.63 Operating Fund - \$22,171.98 Petty Cash - \$440.50 1 Po 1 Ca.

Delaware Manufactured Home Relocation Authority Balance Sheet

As of October 31, 2022

	Oct 31, 22
ASSETS Current Assets Checking/Savings Operating Account Petty Cash Trust Fund	22,171.98 440.50 12,341,998.63
Total Checking/Savings	12,364,611.11
Other Current Assets Leasehold Improvements Security Deposit	5,929.14 1,750.00
Total Other Current Assets	7,679.14
Total Current Assets	12,372,290.25
TOTAL ASSETS	12,372,290.25
LIABILITIES & EQUITY Equity Retained Earnings Net Income	12,166,018.89 206,271.36
Total Equity	12,372,290.25
TOTAL LIABILITIES & EQUITY	12,372,290.25

Profit & Loss - Monthly Report October 2022

	Trust	Operating	TOTAL
Income			
Assessments	230,801.09	0.00	230,801.09
Interest Income	0.00	0.00	0.00
Total Income	230,801.09	0.00	230,801.09
Gross Profit	230,801.09	0.00	230,801.09
Expense			
General & Administrative			
Arbitration Costs	0.00	7,582.85	7.582.85
Bookkeeping/Payroll Processing	0.00	1,215.00	1,215.00
DOJ Legal Fund	1,516.00	0.00	1,516.00
Insurance-Dental for Willie	0.00	23.48	23.48
Insurance-Medical for Willie	0.00	488.93	488.93
Postage	0.00	146.35	146,35
Supplies	0.00	940.57	940.57
Travel-Administrative	0.00	113.50	113.50
Travel-Compliance	0.00	582.26	582.26
Total General & Administrative	1,516.00	11,092.94	12,608.94
Occupancy			
Rent	0.00	1,591.35	1,591.35
Utilities	0.00	322.63	322.63
Total Occupancy	0.00	1,913.98	1,913.98
Personnel			
Payroll Taxes	0.00	711.06	711.06
Wages-Administrative	0.00	8,691.00	8,691.00
Wages-Compliance	0.00	775.00	775.00
Total Personnel	0.00	10,177.06	10,177.08
Relocation Assistance			
Delinquent taxes owed	11,469.60	0.00	11,469.60
Payments for abandoned homes	4,600.00	0.00	4,600.00
Payments for non-relocatable ho	51,530.40	0.00	51,530.40
Relocation Assistance - Other	12,000.00	0.00	12,000.00
Total Relocation Assistance	79,600.00	0.00	79,600.00
Total Expense	81,116.00	23,183.98	104,299.98
et Income	149,685.09	-23,183.98	126,501,11

Profit & Loss - Fiscal Year Report July through October 2022

Income		.Trust	Operating	Petty Cash	TOTAL
Interest Income	Income				
Interest Income	Assessments	499.700.62	0.00	0.00	499 700 62
Cost of Goods Sold DRAWS	Interest Income	100111000	0,00		The state of the s
DRAWS	Total Income	499,700.62	0.00	0.00	499,700.62
DRAWS	Cost of Goods Sold				
Section		60,000.00	-60,000.00	0.00	0.00
Expense General & Administrative Arbitration Costs 0.00 8,558.90 0.00 8,930.00 0.00 4,930.00 0.00 4,930.00 0.00 4,930.00 0.00	Total COGS	60,000.00	-60,000.00	0.00	0.00
General & Administrative Arbitration Costs 0.00 8,558.90 0.00 8,558.90 Bookkeeping/Payroll Processing 0.00 4,930.00 0.00 4,930.00 0.00 4,930.00 0.00 34,980 0.00 32,348.51 0.00 0.00 32,348.51 insurance-Dental for Willie 0.00 70,44 0.00 70,44 Insurance-Medical for Willie 0.00 1,466.79 0.00 1,466.79 0.00 1,466.79 0.00 1,466.79 0.00 1,466.79 0.00 1,466.79 0.00 1,931.44 0.00 7,613.10 0.00 7,613.10 0.00 7,613.10 0.00 7,613.10 0.00 7,613.10 0.00 7,613.10 0.00 7,613.10 0.00 7,613.10 0.00 7,613.10 0.00 7,613.10 0.00 7,613.10 0.00 7,613.10 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.45 0.00 1,756.39 361.87 2,118.26 0.00 1,756.39 361.87 2,118.26 0.00 1,756.39 361.87 2,118.26 0.00 1,908.86 0.00 1,308.86 0.00 1,308.86 0.00 1,308.86 0.00 1,308.86 0.00 1,308.86 0.00 0.00 0.00 0.008.86 0.00 0.00 0.008.86 0.00 0.008.86 0.00 0.008.86 0.00 0.008.86 0.00 0.008.86 0.00 0.008.86 0.00 0.008.86 0.00 0.008.86 0.00 0.008.86 0.00 0.008.86 0.00 0.008.86 0.00 0.008.86	Gross Profit	439,700.62	60,000.00	0.00	499,700.62
Arbitration Costs 0.00 8,558.90 0.00 8,558.90 Bookkeeping/Payroil Processing 0.00 4,930.00 0.00 4,930.00 0.00 4,930.00 0.00 4,930.00 0.00 4,930.00 0.00 944.98 0.00 944.98 0.00 944.98 0.00 32,348.51 0.00 0.00 32,348.51 Insurance-Dental for Willie 0.00 70.44 0.00 70.44 0.00 70.44 1nsurance-Medical for Willie 0.00 1,466.79 0.00 1,466.79 0.00 1,466.79 0.00 1,466.79 0.00 1,466.79 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.44 0.00 1,931.45 0.00 1,766.39 361.87 2,118.26 0.00 1,766.39 361.87 2,118.26 0.00 1,766.39 361.87 2,118.26 0.00 1,908.86 0.00 1,908.86 0.00 1,908.86 0.00 1,908.86 0.00 1,908.86 0.00 1,908.86 0.00 0.00 1,908.86 0.00					
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Bookkeeping/Payroll Processing		0.00	8.558.90	0.00	8.558.90
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Insurance-Medical for Willie					
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Travel-Compliance 0.00 1,908.86 0.00 1,908.86 Total General & Administrative 32,348.51 29,614.75 423.37 62,386.63 Occupancy Rent 0.00 6,365.40 0.00 6,365.40 Utilities 0.00 2,220.56 0.00 2,220.56 Total Occupancy 0.00 8,585.96 0.00 8,585.96 Personnel Personnel 0.00 3,334.81 0.00 3,334.81 Wages-Administrative 0.00 41,481.11 0.00 41,481.11 Wages-Compliance 0.00 2,143.75 0.00 2,143.75 Total Personnel 0.00 46,959.67 0.00 46,959.67 Relocation Assistance 0.00 0.00 0.00 13,204.09 Payments for abandoned homes 6,100.00 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00	Supplies	0.00	1,756.39	361.87	2,118.26
Total General & Administrative 32,348.51 29,614.75 423.37 62,386.63 Occupancy Rent 0.00 6,365.40 0.00 6,365.40 Utilities 0.00 2,220.56 0.00 2,220.56 Total Occupancy 0.00 8,585.96 0.00 8,585.96 Personnel Payroll Taxes 0.00 3,334.81 0.00 3,334.81 Wages-Administrative Wages-Compliance 0.00 41,481.11 0.00 41,481.11 Wages-Compliance 0.00 2,143.75 0.00 2,143.75 Total Personnel 0.00 46,959.67 0.00 46,959.67 Relocation Assistance Delinquent taxes owed 13,204.09 0.00 0.00 13,204.09 Payments for abandoned homes 6,100.00 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.	Travel-Administrative	0.00	113.50	0.00	113.50
Occupancy Rent 0.00 6,365.40 0.00 6,365.40 Utilities 0.00 2,220.56 0.00 2,220.56 Total Occupancy 0.00 8,585.96 0.00 8,585.96 Personnel 94 0.00 3,334.81 0.00 3,334.81 Wages-Administrative 0.00 41,481.11 0.00 41,481.11 Wages-Compliance 0.00 2,143.75 0.00 2,143.75 Total Personnel 0.00 46,959.67 0.00 46,959.67 Relocation Assistance 0.00 0.00 0.00 13,204.09 Payments for abandoned homes 6,100.00 0.00 0.00 6,100.00 Payments for non-relocatable ho 144,192.91 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26	Travel-Compliance	0.00	1,908.86	0.00	1,908.86
Rent Utilities 0.00 0.00 6,365.40 2,220.56 0.00 0.00 6,365.40 2,220.56 Total Occupancy 0.00 8,585.96 0.00 8,585.96 Personnel Payroll Taxes 0.00 3,334.81 0.00 3,334.81 Wages-Administrative Wages-Compliance 0.00 41,481.11 0.00 41,481.11 Wages-Compliance 0.00 2,143.75 0.00 2,143.75 Total Personnel 0.00 46,959.67 0.00 46,959.67 Relocation Assistance Delinquent taxes owed Payments for abandoned homes Payments for non-relocatable ho Payments for non-relocatable ho Relocation Assistance - Other 13,204.09 0.00 0.00 13,204.09 Relocation Assistance - Other 12,000.00 0.00 0.00 144,192.91 Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26	Total General & Administrative	32,348.51	29,614.75	423.37	62,386.63
Rent Utilities 0.00 0.00 6,365.40 2,220.56 0.00 0.00 6,365.40 2,220.56 Total Occupancy 0.00 8,585.96 0.00 8,585.96 Personnel Payroll Taxes 0.00 3,334.81 0.00 3,334.81 Wages-Administrative Wages-Compliance 0.00 41,481.11 0.00 41,481.11 Wages-Compliance 0.00 2,143.75 0.00 2,143.75 Total Personnel 0.00 46,959.67 0.00 46,959.67 Relocation Assistance Delinquent taxes owed Payments for abandoned homes Payments for non-relocatable ho Payments for non-relocatable ho Relocation Assistance - Other 13,204.09 12,000.00 0.00 0.00 0.00 0.00 144,192.91 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26	Occupancy				
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Total Occupancy 0.00 8,585.96 0.00 8,585.96 Personnel 0.00 3,334.81 0.00 3,334.81 Wages-Administrative 0.00 41,481.11 0.00 41,481.11 Wages-Compliance 0.00 2,143.75 0.00 2,143.75 Total Personnel 0.00 46,959.67 0.00 46,959.67 Relocation Assistance 0.00 0.00 0.00 13,204.09 Payments for abandoned homes 6,100.00 0.00 0.00 6,100.00 Payments for non-relocatable ho 144,192.91 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26		3000		7.1.7.7.	
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Payroll Taxes 0.00 3,334.81 0.00 3,334.81 Wages-Administrative 0.00 41,481.11 0.00 41,481.11 Wages-Compliance 0.00 2,143.75 0.00 2,143.75 Total Personnel 0.00 46,959.67 0.00 46,959.67 Relocation Assistance 0.00 0.00 0.00 13,204.09 Payments for abandoned homes 6,100.00 0.00 0.00 6,100.00 Payments for non-relocatable ho 144,192.91 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26	Total Occupancy	0.00	8,585.96	0.00	8,585.96
Wages-Administrative 0.00 41,481.11 0.00 41,481.11 Wages-Compliance 0.00 2,143.75 0.00 2,143.75 Total Personnel 0.00 46,959.67 0.00 46,959.67 Relocation Assistance 0.00 0.00 0.00 13,204.09 Payments for abandoned homes 6,100.00 0.00 0.00 6,100.00 Payments for non-relocatable ho 144,192.91 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26					
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Total Personnel 0.00 46,959.67 0.00 46,959.67 Relocation Assistance Delinquent taxes owed 13,204.09 0.00 0.00 13,204.09 Payments for abandoned homes 6,100.00 0.00 0.00 6,100.00 Payments for non-relocatable ho 144,192.91 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26	Wages-Administrative	0.00	41,481.11	0.00	41,481.11
Relocation Assistance Delinquent taxes owed 13,204.09 0.00 0.00 13,204.09 Payments for abandoned homes 6,100.00 0.00 0.00 6,100.00 Payments for non-relocatable ho 144,192.91 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26	Wages-Compliance	0.00	2,143.75	0.00	2,143.75
Delinquent taxes owed 13,204.09 0.00 0.00 13,204.09 Payments for abandoned homes 6,100.00 0.00 0.00 6,100.00 Payments for non-relocatable ho 144,192.91 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26	Total Personnel	0.00	46,959.67	0.00	46,959.67
Payments for abandoned homes 6,100.00 0.00 0.00 6,100.00 Payments for non-relocatable ho 144,192.91 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26	Relocation Assistance				
Payments for abandoned homes 6,100.00 0.00 0.00 6,100.00 Payments for non-relocatable ho 144,192.91 0.00 0.00 144,192.91 Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26	Delinguent taxes owed	13.204.09	0.00	0.00	13,204.09
Payments for non-relocatable ho Relocation Assistance - Other 144,192.91 12,000.00 0.00 0.00 0.00 144,192.91 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26			0.00	0.00	6.100.00
Relocation Assistance - Other 12,000.00 0.00 0.00 12,000.00 Total Relocation Assistance 175,497.00 0.00 0.00 175,497.00 Total Expense 207,845.51 85,160.38 423.37 293,429.26					
Total Expense 207,845.51 85,160.38 423.37 293,429.26					
	Total Relocation Assistance	175,497.00	0.00	0.00	175,497.00
let Income 224 955 44 25 450 29 423 27 206 274 26	Total Expense	207,845.51	85,160.38	423.37	293,429.26
	et Income	231,855.11	-25,160.38	-423.37	206,271.36

Delaware Manufactured Home Relocation Authority Profit & Loss - Since Inception April 2004 through October 2022

	.Trust	Operating	Petty Cash	TOTAL
Income				
Arbitration	0.00	8,166.98	0.00	8,166.98
Assessments	17,257,692.45	4,500.00	0.00	17,262,192.45
Interest Income	1,148,356.77	0.00	0.00	1,148,356.77
Special Collection	0.00	8,050.00	0.00	8,050.00
Total Income	18,406,049.22	20,716.98	0.00	18,426,766.20
Cost of Goods Sold				
DRAWS	2,680,700.00	-2,671,086.54	-9,613.46	0.00
Total COGS	2,680,700.00	-2,671,086.54	-9,613.46	0.00
Gross Profit	15,725,349.22	2,691,803.52	9,613.46	18,426,766.20
Expense				
General & Administrative				
Accounting/Auditing fees	0.00	382,425.24	0.00	382,425.24
Advertising	0.00	2,635.35	0.00	2,635.35
Arbitration Costs	3,000.00	374,922.24	5.00	377,927.24
Auditing	0.00	9,000.00	0.00	9,000.00
Bank Service Charges	0.00	304.00	0.00	304.00
Bookkeeping/Payroll Processing	0.00	217,517.85	0.00	217,517.85
Collection Fees	0.00	705.00	0.00	705.00 22,325.51
Computer, Printer, Copier	0.00 4,200.00	22,325.51 11,145.00	0.00	15,345.00
Consulting Fees Copying	0.00	75.53	45.00	120.53
DOJ Legal Fund	306,817.38	0.00	0.00	306,817.38
Insurance-Dental for Willie	0.00	70.44	0.00	70.44
Insurance-Medical for Willie	0.00	1,466.79	0.00	1.466.79
Legal Fees	0.00	486,984.20	0.00	486,984.20
Office Expense	0.00	58,935.56	498.69	59,434.25
Postage	0.00	8,235.67	6,256.20	14,491.87
Supplies	0.00	21,533.65	2,123.29	23,656.94
Travel-Administrative	0.00	26,464.81	0.00	26,464.81
Travel-Compliance	0.00	29,361.96	13.75	29,375.71
Total General & Administrative	314,017.38	1,654,108.80	8,941.93	1,977,068.11
Occupancy				
Rent	0.00	106,514.03	0.00	106,514.03
Utilities	0.00	47,851.33	0.00	47,851.33
Total Occupancy	0.00	154,365.36	0.00	154,365.36
Personnel				
Payroll Taxes	0.00	62,647.65	0.00	62,647.65
Wages-Administrative	0.00	767,122.44	0.00	767,122.44
Wages-Compliance	0.00	22,759.95	0.00	22,759.95
Total Personnel	0.00	852,530.04	0.00	852,530.04
Relocation Assistance				
Delinquent taxes owed	25,204.09	0.00	0.00	25,204.09
Housing Stipend	1,822.85	0.00	0.00	1,822.85
Payments for abandoned homes	364,288.30	673.02	0.00	364,961.32
Payments for non-relocatable ho	852,073.75	17,084.80	0.00	869,158.55
Reimbursements for moving costs Relocation Assistance - Other	1,796,433.72 12,000.00	931.91	0.00	1,797,365.63
Total Relocation Assistance	3,051,822.71	18,689.73	0.00	3,070,512.44
Total Expense	3,365,840.09	2,679,693.93	8,941.93	6,054,475.95
Net Income	12,359,509.13	12,109.59	671.53	12,372,290.25
THE MOUNTE	12,000,000.10			